

Aircraft Booking Process

At Premier Aircraft Solutions, we understand that aircraft requirements can arise with little notice. Whether you require short-term cover for maintenance events, seasonal capacity, fleet shortages, route launches, or long-term ACMI support, and locating the perfect solution for your charter flight, our team manages the entire process from initial enquiry through to contract execution and operational delivery.

Step 1 – Submit Your Requirement

Whether you require an ACMI aircraft solution or a private, corporate, cargo, or group charter flight, our team will work with you to identify the most suitable option for your operational and commercial requirements.

For ACMI enquiries, please provide details such as:

- Aircraft type required
- Start date and contract duration
- Expected monthly Minimum Guaranteed Block Hours (MGBH)
- Cycle Ratio (CR)
- Areas of operation
- Base
- Passenger or Cargo operation
- Regulatory requirements
- Lessee AOC holder Details

For charter flight enquiries, please provide:

- Departure and destination airports
- Preferred travel dates and times
- Number of passengers or cargo details
- Aircraft preferences (if applicable)
- Special handling requirements
- One-way, return, or multi-sector itinerary requirements
- Catering requirements
- Nature of the charter

Upon receipt of your enquiry, our aviation specialists will review your requirements and begin sourcing suitable aircraft and operators from our global network. We aim to provide a prompt response, ensuring you receive the most appropriate and competitive solutions available in the market.

Step 2 – Market Search & Aircraft Sourcing

Leveraging our extensive global network of airlines, lessors, operators, and aircraft owners, we identify suitable ACMI or charter solutions that match your operational and commercial requirements.

We assess:

- Aircraft availability
- Operator approvals
- Operational capability
- Regulatory compliance
- Crew availability
- Commercial viability

Only qualified and suitable options are presented for consideration.

Step 3 – Proposal & Commercial Review

Once suitable aircraft are identified, we provide a detailed proposal outlining:

- Aircraft specifications
- Operator details
- ACMI rates
- Full Charter rates
- Operational limitations
- Contract duration
- Delivery timelines
- Additional costs and assumptions

Our team remains available throughout the review process to answer questions and negotiate commercial terms on your behalf.

Step 4 – Operator Selection

Following evaluation of the available options, you select the preferred provider.

Premier Aircraft Solutions coordinates discussions between all parties and assists with:

- Commercial negotiations
- Operational requirements
- Due diligence
- Technical reviews
- Regulatory considerations

Our objective is to ensure complete transparency before contract execution.

Step 5 – Contract Finalisation

Once commercial terms are agreed, the ACMI / Charter agreement is prepared and executed between the relevant parties.

Premier Aircraft Solutions supports the process by coordinating documentation, resolving outstanding issues, and ensuring all parties remain aligned through to contract signature.

Step 6 – Operational Preparation

Following contract execution, the operator and customer commence operational planning.

This typically includes:

- Route approvals
- Ground handling arrangements
- Slot coordination
- Crew planning
- Fuel arrangements
- Airport approvals
- Operational communications

Our team remains actively involved to help facilitate a smooth entry into service.

Step 7 – Aircraft Deployment

The aircraft enters service in accordance with the agreed contract.

Throughout the contract period, Premier Aircraft Solutions remains available to assist with:

- Contract management support
- Operational liaison
- Commercial discussions
- Extensions and renewals
- Additional capacity requirements

Contact Premier Aircraft Solutions today to discuss your aircraft requirement.